



Qfix - An Innovative Medical Device and Composites Company

By Stan Lukoff



Dan Coppens, CEO of Qfix

Recently we had the opportunity to meet Mr. Dan Coppens, founder, CEO and Chief Technology Officer of Qfix, previously known as Anholt Technologies, Inc. This company has been recognized for its success in developing and delivering innovative medical products for surgical, medical imaging and radiotherapy for the last 18 years. The contrast between VaLa Vineyards, the company we previously interviewed and Qfix, is remarkable. Qfix truly reflects the diversity of the businesses in New Garden Township. These businesses range from grape farming and winery operations to highly technical medical device manufacturers utilizing advanced composite materials.

Anholt Technologies was founded in 1991, and in 1997 relocated to an established manufacturing site in New Garden Township located just west of New Garden's airport along Church Road. At the time, they were producing experimental aircraft made of high tech Kevlar® and Nomex®, composite materials manufactured by DuPont. Prior to founding Anholt, Dan was employed by DuPont as a composites engineer in a design and manufacturing role.



Encompass: A highly advanced Immobilization solution for precisely targeted brain, head and neck treatments.

As stated on the web site, "Qfix is an innovative medical device company focused on discovering, developing and commercializing technology driven solutions for radiotherapy patient positioning. The focus is to foster a deep engagement with medical professionals." Qfix is the second largest company in the world designing and manufacturing these products. If a patient requires radiation therapy, there is a high probability that a Qfix device



DoseMax: Designed to minimize radiation exposure.

will be utilized to ensure patient immobilization. All Qfix products are conceived, designed, manufactured and marketed internally by Qfix employees. Products are distributed through Qfix's direct sales organization and strategic partners. In addition, Qfix has a strong international presence with half of its sales generated outside of the US and sold through distributors in 65 countries. Currently, there are over 100 employees located at the global headquarters in New Garden Township.

Dedicated to quality and service, Qfix manufactures and ships over 1,000 products from its facility in New Garden Township. With a strong commitment to innovation, Qfix holds over 15 patents on medical devices and an additional 10 to 15 are pending. Companies such as Siemens Healthcare and Varian Medical Systems, global leaders in medical imaging and treatment, are key customers. Dan is also extremely proud of the strong collaboration that exists between Qfix and local hospitals such as The University of Pennsylvania (his alma mater), Christiana Care Health System, and Johns Hopkins Hospital.



Four of the many national and international American Association of Physicists in Medicine shows Qfix has attended in recent years.

As a result of the rapid growth and success Qfix is experiencing, they are outgrowing their current facilities. Plans are underway for the design and construction of a new building that will be located on their 36 acre campus.

Dan is happy to be part of the New Garden Township business community where he and his family have been long time residents. [Qfix](#) is a proud supporter of the Kennett Run and other major community events. Dan's leadership in establishing Qfix has made him a valuable contributor to our community.